

# IACP 2018 NEW YORK CONFERENCE



INTERNATIONAL ASSOCIATION  
OF CLAIM PROFESSIONALS

## Current Exposures Facing Us Today

**May 31, 2018**

**The Union League Club,  
New York**

38 East 37th Street  
New York, NY 10016 United States



### Registration & Continental Breakfast

Lincoln Hall, 8:15am

### Opening remarks at 8:55am

### Cocktail Reception

Main lounge, 4:30pm - 6:30pm

Entertainment - The Richard Jenkins Trio

Dress Code: Jackets required, no ties

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# NEW YORK CONFERENCE PROGRAM

- 8:15 - 8:55**      **REGISTRATION & CONTINENTAL BREAKFAST**
- 8:55 - 9:00**      **WELCOMING REMARKS**  
**Edward Quinn Jr.**, Immediate Past President
- 9:00 - 9:45**      **KEYNOTE: STRATEGIC ISSUES FACING THE INSURANCE MARKET**  
**Raghu Ramachandran**, Head of Insurance Asset Channel  
S&P Dow Jones Indices
- 9:45 - 10:30**      **INSURING THE SHARING/ON DEMAND ECONOMY**  
**Bernie Horovitz**, CEO, YRISK
- 10:30 - 10:45**      **COFFEE BREAK**
- 10:45 - 11:30**      **SIU INVESTIGATIONS**  
**Evo Riguzzi Jr.**, President, OptimaSIU
- 11:30 - 12:15**      **THE FRAUD TRIANGLE: A CASE STUDY**  
**Deborah Ford**, Partner, HSNO
- 12:15 - 1:00**      **LUNCH BREAK**
- 1:00 - 1:45**      **AI - PREDICTING CAT LITIGATION BEFORE THE SUIT ARRIVES**  
**John Standish**, Chief Analytics Officer, Infinitytics
- 1:45 - 2:30**      **OPIOID EPIDEMIC - THE LEGAL PERSPECTIVE**  
**Adam Fleischer**, Partner, Bates Carey LLP
- 2:30 - 2:45**      **COFFEE BREAK**
- 2:45 - 3:30**      **BEYOND THE WEINSTEIN EFFECT - IT'S MORE THAN JUST TRAINING**  
**Damon Hart**, SVP & Deputy General Counsel,  
Liberty Mutual Insurance  
**Mary Connolly**, VP & Manager, Employee Relations and HR  
Services, Liberty Mutual Insurance  
**Anjanette Cabrera**, Partner, Constangy Brooks, Smith &  
Prophete LLP
- 3:30 - 4:15**      **GRAFFITI - IS IT FINE ART?**  
**Renée Vara**, Founder, VARA Art
- 4:15**      **CLOSING REMARKS**  
**Edward Quinn Jr.**, Immediate Past President
- 4:30 - 6:30**      **COCKTAIL RECEPTION IN THE MAIN LOUNGE**



The Union League Club, New York

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## KEYNOTE SPEAKER

### RAGHU RAMACHANDRAN

*Head of Insurance Asset Channel,  
S&P Dow Jones Indices*



Raghu Ramachandran is the Head of S&P Dow Jones Indices' (S&P DJI) Insurance Asset Channel. In this role, he is responsible for applying S&P DJI resources to solve problems for insurance companies. Raghu works on how indices are used to create innovative products for insurance companies, benchmarking general account portfolios and the use of ETFs by insurance companies.

Prior to joining S&P DJI, Raghu was CIO at a P&C and a Life insurance company. Prior to working at insurance companies, Raghu was an insurance portfolio manager and head of the portfolio strategy group for Brown Brothers Harriman & Co. Previously, Raghu also worked at Tillinghast (now Willis

Towers Watson), developing stochastic modeling tools. He has extensive experience in portfolio and liquidity management, portfolio strategy, hedging, product development, and stochastic modelling.

Raghu has a bachelor's in physics and a bachelor's in astronomy from the University of Texas at Austin. Raghu regularly writes and speaks about investment issues related to insurance. In June 2017, Raghu published an analysis of ETF usage by insurance companies which received a "Highly Commended" award for Best ETF Paper by Savvy Investor.

## SPEAKERS

### ANJANETTE CABRERA

*Partner, Constangy Brooks, Smith & Prophete LLP*



Anjanette is a skilled trial lawyer with vast experience representing Fortune 500 and other clients in various industries against claims of discrimination, harassment, retaliation, and denial of employee benefits before federal and state courts and administrative agencies in New York, New Jersey, Connecticut, and Ohio.

She has successfully tried employment cases to verdict, negotiated settlements, and briefed and argued appeals before the Third Circuit, and New York and New Jersey state appellate courts. Given her litigation experience, clients regularly call on her for advice on compliance with federal, state, and local employment laws, as well as to conduct sensitive workplace investigations.

Prior to her employment law practice, Anjanette was a New York State Prosecutor where she tried narcotics and domestic violence cases. Anjanette also drafted and argued appeals before the Second Department. Anjanette also clerked for the Honorable Shelby Highsmith in the U.S. District Court, Southern District of Florida.

### MARY CONNOLLY

*VP & Manager, Employee Relations and HR Services, Liberty Mutual Insurance*



Mary Connolly is Vice President of Employee Relations and HR Services for Liberty Mutual Group. In this capacity, she is responsible for the strategy, development and administration of Company practices for Employee Relations, Manager Policy, Employee Programs and HR services including Payroll operations, Tax and HR Support Service delivery teams. Previous roles included managing Benefits, Compensation and Executive Compensation, and HR Operations in Commercial Lines.

She holds an MBA from the University of Massachusetts and a BS/BA from Suffolk University in Boston, Mass.

### ADAM FLEISCHER

*Partner, Bates Carey LLP*



Adam H. Fleischer is a member of the management committee at BatesCarey LLP with a national reputation for innovative advocacy in complex insurance and reinsurance coverage issues with respect to the pre-litigation, litigation and appellate stages. His experience spans a broad range of disputes across the United States involving Fortune 500 companies, and issues such as environmental and health hazard matters, managed care and medical device claims, construction defect claims, and public entity insurance challenges.

In particular, Adam has represented his insurance and reinsurance clients in analyzing and evaluating many complex high profile cases, including matters such as:

- Opioid Epidemic- as chair of the nation's first Opioid Coverage Task Force, Adam is actively engaged in the insurance aspects of suits across the country against manufacturers and distributors of opioids, as well as serving as a frequent author and lecturer on this cutting edge topic;
- NCAA concussion litigation involving class action claims by former athletes alleging that the NCAA failed to warn and protect against the risk of concussions and Chronic Traumatic Encephalopathy;
- Sandusky molestation litigation involving claims against Penn State arising from its alleged involvement in failing to prevent child molestation by its former assistant football coach, Jerry Sandusky;
- Sony hacking investigation involving allegations that Sony Pictures Entertainment's impending release of the movie *The Interview* made Sony the target of computer hacking, resulting in the release of sensitive corporate information

Chambers and Partners has honored Adam in its worldwide ranking of insurance coverage counsel, finding Adam "an exceptional attorney—intelligent and an excellent advocate." In recent years, Adam was one of a handful of attorneys worldwide honored by their peers through selection to London-based Who's Who Insurance and Reinsurance. Adam was also recognized in the peer-nominated U.S News & World Report rankings of Best Lawyers in America in the area of Insurance Coverage. Adam has also been selected for recognition in the prestigious Leading Lawyers survey of top insurance attorneys, and has regularly been honored by his peers by being selected to Illinois Super Lawyers in the category of insurance coverage.

## DEBORAH FORD

*Partner, HSNO*



Deborah has over 15 years of forensic accounting experience, having originally trained in audit at Deloitte. Over a decade after she first joined HSNO's headquarters in California, she spent over a year in the London office, before returning to California.

Deborah is primarily instructed by attorneys, insurers and loss adjusters to provide litigation support and forensic accounting expertise, which includes quantifying business interruption losses, projecting profit and earnings, fraud examinations, property damage and extra expense analysis.

She has been involved in over 750 cases, including claims of up to \$500 million. She also specialized in investigative accounting, having gained a wide range of experience in all types of claims and litigation support.

Deborah regularly reviews insurance claims for business interruption, stock loss, property damage and extra expense, among others. She has testified as expert witness in California, Delaware and Federal courts.

Deborah spent two years as an Adjunct Faculty at Riverside Community College in California teaching Financial Accounting and Managerial Accounting.

## DAMON HART

*SVP & Deputy General Counsel, Liberty Mutual Insurance*



Damon Hart serves as Liberty Mutual Insurance's Senior Vice President and Deputy General Counsel. He operates as the company's chief employment, compensation and benefits counsel for its 55,000 employees in 30 countries worldwide.

Prior to joining Liberty, he was a partner at Littler Mendelson, Ogletree Deakins and Holland and Knight. While in private practice, Mr. Hart focused on litigation and employment matters. Mr. Hart has strong experience in a variety of complex business disputes before federal, state and local administrative agencies, at arbitration and in state and federal court including matters arising out a variety of state and federal anti-discrimination laws. Mr. Hart also has experience with Wage and Hour Class Action matters. In addition to his litigation work, he has also provided business advice on contracts, benefits, and real estate development matters.

Mr. Hart is active in his community as youth sports coach and mentor. He also serves on the Board of Ambassadors for The Home For Little Wonderers.

Mr. Hart is a graduate of the College of the Holy Cross where he was a starting forward on the basketball team, which appeared in the 1993 NCAA tournament. He also graduated from Boston Collage Law School.

## BERNIE HOROVITZ

*CEO, YRISK*



Bernie Horovitz is the current partner of Y-Risk, LLC a Managing General Underwriter focusing on "Insuring Tomorrow's Economy". Bernie has spent 30 years in the insurance industry in various management, underwriting and actuarial roles. Prior to forming Y-Risk, Bernie worked at XL Catlin leading the Global Professional business.

From 2008 to 2015, Bernard served as the Chief Executive, Managing Director of XL Insurance's \$1.5B Global Professional operations, supervising an underwriting and operations staff which provides insurance indemnity for all Professional financial lines including directors and officers, cyber liability, architects, engineers, lawyers, accountants, technology E&O, real estate agents, public entities and various other professionals. Role held full P&L ownership for the Global operations with 30% of the business written internationally through offices in the UK, Bermuda, Europe and Asia Pacific. Global Professional consisted of a team of 250 underwriters, actuaries, analyst and administrators. During his tenure as Chief Executive and head actuary, Global Professional:

- Grew ten-fold from \$150M to \$1.5B
- Maintained combined ratios in the low 90s
- Diversified through geographical, product and industry expansion
- Demonstrated stability of earnings through risk and portfolio management
- Had minimal employee turnover with strong team loyalty while developing key product / leaders

Prior to his Chief Executive position, Mr. Horovitz served as XL Insurance's Chief Actuary – for Professional lines. From 1994-2000, Bernard was the head Pricing and Reserving Actuary for Chubb/ Executive Risk. He began at Executive Risk working in various units and eventually rising to the position of Assistant Vice President and Chief Actuary of Chubb Executive Risk's Business Support Capabilities Department. Mr. Horovitz's actuarial career began at Aetna Life & Casualty in 1986, working in commercial lines pricing, corporate finance, personal auto and homeowners reserving.

Bernard is a graduate from Allegheny College with a B.S. degree in mathematics and a minor in economics.

## EVO RIGUZZI JR.

*President, OptimaSIU*



Evo Riguzzi Jr. has professional experience in virtually every aspect of law enforcement. He is the owner of OptimaSIU, a Special Investigation Company. Optima provides a variety of services including investigations, fraud compliance and training.

His previous experience includes being an Inspector for the Internal Revenue Service, the Assistant Vice President for Corporate Security, Home Insurance Company and the SIU Director for Frontier Insurance.

He also had a simultaneous career in the United States Army Reserve and was assigned to a variety of positions increasing in scope and responsibility. He retired at the highest rank permitted by law, Major General.

Among his other accomplishments, he was awarded the Legion of Merit and the Bronze Star.

He has provided anti fraud technical advice to AIPSO, a servicing organization for commercial fleet policies and has been a speaker for multiple insurance organizations.

Evo has a degree in Sociology from Gannon College, Erie PA, was graduated from the highly acclaimed US Army's War College at Carlisle Barracks. He is a past Vice President for the Insurance Security Association and served as Chairman of the Insurance Fraud Committee for the American Society for Industrial Security.

## JOHN STANDISH

*Chief Analytics Officer, Infinilytics*



John Standish is a Co-Founder and the Chief Analytics Officer for Infinilytics, Inc.

Prior to joining Infinilytics, John was a consultant and Alliance Partner to the SAS Institute, in the State and Local Government, Security and Intelligence, and the Financial and Insurance Practices. John also consults to the insurance industry for first party bad-faith litigation involving fraud investigations, state mandated compliance, civil rico actions, and has testified as an expert for fraud, investigations, and accident reconstruction in legal proceedings.

John is a 32 year veteran of California law enforcement, first serving in the California Highway Patrol, and then California Department of Insurance, Fraud Division. John retired as the Chief of the Fraud Division, and has over 25 years of experience in investigating, supervising, and managing insurance fraud cases in California. John was responsible for statewide operations, district attorney grant funding programs, legislation and regulations for the California anti-fraud programs. John is recognized an expert public speaker, and has trained thousands of insurance industry and law enforcement officers on the identification, investigation, and reporting of suspected fraudulent insurance claims, and ancillary white-collar crimes.

While serving on the California Highway Patrol, John was assigned to general patrol duties, public affairs, associate Academy instructor (Advanced Accident Investigation and Criminal Investigations), and enforcement tactics instructor. John was assigned to the Valley Division Multi-Disciplinary Team as an Investigator specializing in vehicle dynamics and occupant kinematics.

John is a Past President of the California Peace Officers' Association, a member of the International Police Chief's Association, the Police Futurists International Society, and is Past President of the Northern California Fraud Investigators' Association. John also serves on the University of San Francisco, International Criminal Justice Leadership Institute Advisory Board.

John graduated from the University of San Francisco with a degree in Organizational Behavior, and the California Peace Officer Standards Training Commission (POST) – Command College, Class 44.

## **RENÉE VARA,** *Founder VARA Art*



Renée Vara is the Director of VARA ART, a full-service art advisory and appraisal firm specializing in 20th century, contemporary and emerging art and design. Her firm provides a full range of advisory and collection management services as well as art educational programs and lectures.

Renée is a Certified USPAP Appraiser tested in 4 areas of fine art specialization, including post-war, contemporary and emerging art. As a member of the Appraisers Association of America (AAA), she served as a two-time Board Member, aiding the nonprofit organization to set national valuation standards and qualifying candidates, and has also served on the Executive Committee for the Board. She was awarded the AAA President's Award in 2012 and currently sits on the advisory council.

She has lectured and published in her area of expertise for over 50 major organizations including the Harvard Business Club, American Association of Museums, the Norwood Club, Nation Arts Society, Sotheby's, Art Basel/Art Basel Miami, UBS, Clairden Leu, Columbia University, New York County Lawyers' Association and Independent Curators International (ICI). She has curated emerging art shows at fairs and venues around the world including Art Miami/Basel, Scope, Frieze, the Venice Biennale and the Istanbul Biennale.

As an expert, she has been cited in more than 40 media outlets including: The Art Newspaper, Forbes, The New York Times, Dow Jones, The Financial Times, The Wall Street Journal, ARTnews, Art & Antiques, CNN, Town and Country, US News and World Report, American Public Media and Crain's. Renée has provided legal art expertise to high-profile cases including: 5Pointz v. G&M Realty L.P (2015 – 2018), Martin Hilti Family Trust v. Knoedler Gallery LLC (2014 – 2016) and Salander-O'Reilly Fraud Case.

She holds undergraduate and graduate degrees in Art History from Franklin & Marshall College and Hunter/CUNY respectively. For over a decade she was the National Fine Arts Specialist at Chubb Insurance, where she served as the private curator and collection manager for ARTnews Magazine's "Top 100 Collectors" with collections valued up to \$1 billion.

Renee is a seasoned educator and as an appointed lecturer at the Guggenheim NY and Sotheby's Institute. As an award winning Adjunct Professor at NYU, she has taught over 15 core courses in art market studies, museum management and art history. She has also served as a Curriculum Consultant for NYU for several years, creating new areas of curricula including New Media and Technology & Art Market Studies.



## SAVE THE DATES

**September 30 2018 -  
October 3, 2018**

**IACP 2018 Annual Conference**

The Rancho Bernardo Inn  
17550 Bernardo Oaks Drive  
San Diego, CA 92128 United States



**Spring 2019**

**IACP 2019 London Conference**

Date and Location TBA

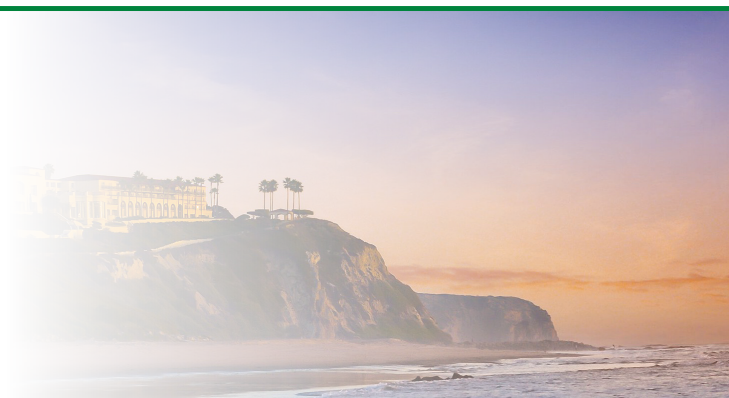
**IACP 2019 New York Conference**

Date and Location TBA

**September 22, 2019 -  
September 25, 2019**

**IACP 50th Anniversary Conference**

The Ritz-Carlton Laguna Niguel  
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